

Our Speaker



Florin MIJEA

Current Position & Organization

Director of Business Development and AI Hub at JLG Consulting, operating in a hybrid leadership role that bridges product, software and business development to drive growth and refine the company's product vision

Educational & Professional Background

Graduate of the Faculty of Mathematics and Computer Science, University of Bucharest (BSc, 2010), followed by a Master's degree in Software Engineering at the same institution. Started as a software engineer building safety-critical tools for aviation, then transitioned through product management and business development leadership over a 15-year career in the aviation software industry

Key Achievements or Career Highlights

Managed the development of EUROCONTROL safety tools (RAT, eTOKAD) for nearly a decade (2010-2019), directly contributing to aviation safety across Europe. Led Product Management for SkyRoster, a rostering automation platform for the 24/7 workforce (air traffic controllers, airport staff, emergency services, healthcare). Promoted to Head of Business Development in 2021, tasked with expanding SkyRoster's global market share. In 2023, initiated the company's first AI programs, founding an internal AI Hub that standardized end-to-end AI development workflows using Claude, Codex, and Gemini, and delivered embedded AI assistants — SkAI (for SkyRoster) and TokAI (for eTOKAD).

Hobbies & Personal Interests

Reading and travelling, enjoys nature walks and stays passionately up to date with emerging technology trends, particularly in LLMs, AI agents, RAG, multi-agent orchestration

Motivation

Building software products that have a net positive impact on aviation safety and on the lives and well-being of the people who keep our skies safe, from air traffic controllers to airline crew and airport staff